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**ANNUAL AUDITED REPORT FORM X-17A-5** PART III

SEC FILE NUMBER 8-65525

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	01/01/03	AND ENDING	12/31/03	
_	MM/DD/YY		MM/DD/YY	
A. R	REGISTRANT ID	DENTIFICATION		
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY	
Rabo Securities USA, Inc.				
ADDRESS OF PRINCIPAL PLACE OF BUSI	RESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			
245 Park Avenue				
New York	(No. and Street) New York		10167	
(City)	(State)		(Zip Code)	
Kenneth McGrory			(212) 808-2562 rea Code - Telephone No.)	
B. A	CCOUNTANT IE	DENTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT who Ernst & Young LLP	ose opinion is conta	ained in this Report*		
5 Times Square	lame – of individual, state last, fil New York	rst, middle name) <b>NY</b>	10036	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:				
☑ Certified Public Accountant ☐ Public Accountant			PROCESSE	
☐ Accountant not resident in United	MAR 3 0 2004			
FOR OFFICIAL USE ONLY			THOMSON FINANCIAL	
	FOR OFFICIA	L USE ONLY	INCINSON	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

### **OATH OR AFFIRMATION**

I,		Kenneth McGrory , swear (or affirm) that,	to the
be	st of m	ly knowledge and belief the accompanying financial statements and supporting schedules pertaining to the fir	
		Rabo Securities USA, Inc.	as of
	Decen	nber 31, 20_03, are true and correct. I further swear (or affirm) that neither the co	mpany
	• •	partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as her, except as follows:	that of
		MICHAEL McMASTER ARY PUBLIC, State of New York No. 02MC5086642 Qualified in New York County PRESIDENT	
	hu.	Notary Public  port** contains (check all applicable boxes):	
X	(a)	Facing page.	
$\boxtimes$	(b)	Statement of Financial Condition.	
	(c)	Statement of Income (Loss).	
	(d)	Statement of Cash Flows.	
	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.	
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
	(g) (h)	Computation of Net Capital.  Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	•
	(11) (1)	Information Relating to the Possession or control Requirements Under Rule 15c3-3.	
	(i)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 ar	nd the
	0,	Computation for Determination of the Reserve Requirements Under Exhibit A or Rule 15c3-3.	
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to meth	ods of con-
		solidation.	
$\boxtimes$	(1)	An Oath or Affirmation.	
	(m)	A copy of the SIPC Supplemental Report.	
	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the p	revious audit.
	(0)	Independent auditor's supplementary report on internal control.	
	(p)	Schedule of segregation requirements and funds in segregation – customers' regulated commodity futures a to Rule 171-5	account pursuar

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION

Rabo Securities USA, Inc.

December 31, 2003

with Report of Independent Auditors

## Statement of Financial Condition

## December 31, 2003

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Ernst & Young LLP5 Times SquareNew York, New York 10036-6530

Phone: (212) 773-3000 www.ey.com

## Report of Independent Auditors

To the Stockholder and Board of Directors of Rabo Securities USA, Inc.

We have audited the accompanying statement of financial condition of Rabo Securities USA, Inc. (the "Company") as of December 31, 2003. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the statement of financial condition. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Rabo Securities USA, Inc. at December 31, 2003, in conformity with accounting principles generally accepted in the United States.

Ernst + Younglit

February 26, 2004

## Statement of Financial Condition

## December 31, 2003

(Dollars in thousands, except share amounts)

Assets		
Cash and cash equivalents	\$	15,465
Receivables from brokers and dealers		1,764
Receivables from customers		5,580
Receivables from affiliate		1,717
Total assets	\$ 24,526	
Liabilities and stockholder's equity Liabilities: Payables to affiliate	\$	5,580
Accounts payable, and accrued expenses and other liabilities Income taxes payable	Ψ ——	762 2,791
		9,133
Stockholder's equity:		
Common stock (1000 shares authorized, issued and outstanding, \$.01 par value)		-
Additional paid-in capital		12,000
Retained earnings		3,393
Total stockholder's equity		15,393
Total liabilities and stockholder's equity	\$	24,526

See notes to Statement of Financial Condition.

#### Notes to Statement of Financial Condition

December 31, 2003

#### 1. Organization

Rabo Securities USA, Inc. (the "Company") was incorporated in Delaware in 1999. The Company is an institutional brokerage and investment banking firm. The Company is engaged primarily in the institutional brokerage business including effecting transactions in foreign equities and underwriting services and is registered as a broker and dealer in securities under the Securities Exchange Act of 1934. The Company was registered with the SEC and the National Association of Securities Dealers (the "NASD"), as a broker and dealer in February 2003 and commenced operations in the capacity of a broker dealer in March 2003. The Company is a wholly-owned subsidiary of Utrecht-America Holdings, Inc. (the "Parent") which is a wholly-owned subsidiary of Rabobank Nederland. Capital was infused into the Company in January 2003 and therefore these financial statements cover the full year ended December 31, 2003.

The Company clears its foreign securities transactions on a delivery versus payment/receipt versus payment basis through its affiliate, Rabo Securities N.V., and for U.S. securities on a fully disclosed basis through Pershing LLC (the "clearing broker"). The Company has been active in the foreign securities brokerage business during 2003, and has not done any significant client brokerage business in domestic securities.

#### 2. Summary of Significant Accounting Policies

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from these estimates.

Cash equivalents are defined as short-term, highly liquid investment with a maturity of three months or less when purchased.

Receivables from customers and payables to affiliate represents unsettled securities transactions and are denominated in a foreign currency and have been translated at year end exchange rates. Receivables from affiliate represent affiliate reimbursements denominated in US Dollars and fees and commissions due from affiliate that are denominated in a foreign currency and have been translated at year end exchange rates.

#### Notes to Statement of Financial Condition

December 31, 2003

#### 3. Receivables from Brokers, Dealers and Others

Receivables from brokers and dealers represents underwriting fees receivable. The Company conducts business with brokers and dealers that are members of the major securities exchanges. The Company monitors the credit standing of such brokers and dealers and the market value of collateral and requests additional collateral as deemed appropriate.

#### 4. Transactions with Customers

The US transactions are processed through its clearing broker. The Company and the clearing broker monitor the settlement of these transactions.

The Company has agreed to indemnify the clearing broker for losses that it may sustain from the customer accounts introduced by the Company. At December 31, 2003, there were no amounts to be indemnified to the clearing broker for these customer accounts.

At December 31, 2003, the Company had fail to receive securities with Rabo Securities N.V., an affiliate, and a receivable from a customer totaling approximately \$5.6 million as a result of unsettled transactions. The risk of loss associated with these transactions is dependent upon the customer and the affiliate foreign broker dealer fulfilling their obligations.

#### 5. Revolving Loan Agreement

The Company has, under a revolving subordinated loan agreement approved by the NASD, the ability to borrow \$100 million from its affiliate, Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., Cayman Islands Branch at an interest rate based on the one month LIBOR rate. The agreement will expire on March 21, 2006. At December 31, 2003, there were no outstanding indebtedness under this revolving subordinated loan agreement.

The borrowings accessed under this subordination agreement, which are subordinated to all claims of general creditors of the Company, will constitute part of the Company's net capital under the Uniform Net Capital Rule and may be repaid only if, after giving effect to such repayment, the Company continues to meet its minimum net capital requirements.

#### Notes to Statement of Financial Condition

#### December 31, 2003

#### 6. Income Taxes

The Company is included in the consolidated federal income tax return filed by the Parent. The Company, generally, files separate state and local income tax returns but, where applicable, is included in a combined state income tax return with the Parent and certain other subsidiaries of the Parent. State and local taxes have been provided for in these financial statements on separate entity income at the effective rate of the Company.

The Company's income tax provision is computed in accordance with a Tax Sharing Agreement between the Parent and its subsidiaries.

The effective tax rate is 45.1%. The provision for income taxes is more than that calculated by applying the statutory federal income tax rate principally due to state and local income taxes net of federal income tax effects.

As of December 31, 2003, the Company did not separately state their deferred tax amounts as there were no significant deferred tax assets or liabilities.

#### 7. Net Capital Requirements and Other Regulatory Requirements

The Company is subject to the net capital requirements of the NASD and the Uniform Net Capital requirements of the Securities and Exchange Commission (the "Commission") under Rule 15c3-1. The NASD and the Commission requirements also provide that equity capital may not be withdrawn or cash dividends paid if certain minimum net capital requirements are not met. The Company has elected to use the alternative method, as permitted by the Rule, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$250,000 or 2% of aggregate debit items arising from customer transactions, as defined.

The Company is exempt from the provisions of Rule 15c3-3 under paragraph (k) (2) (ii) for all domestic transactions cleared through another broker-dealer on a fully-disclosed basis and under paragraph (k) (2) (i) for all foreign transactions cleared on a delivery versus payment/receipt versus payment basis.

At December 31, 2003, the Company had net capital of approximately \$11.8 million, which was \$11.6 million in excess of the amount required to be maintained at that date.

#### Notes to Statement of Financial Condition

#### December 31, 2003

#### 8. Financial Instruments

Substantially all of the Company's financial instruments are carried at fair value or amounts approximating fair value.

#### 9. Related Party Transactions

The Company acts as agent between its affiliate, Rabo Securities N.V. and the Company's clients, in foreign securities transactions with customers. Balances resulting from such transactions are included receivables from affiliate and approximate \$27,000 at December 31, 2003.

In addition, pursuant to a service level agreement, the Company is reimbursed for all expenses attributed to the foreign securities brokerage business. The balance resulting from this activity is included in receivables from affiliate and is approximately \$1.69 million.

Payable to affiliate on the statement of financial condition represents unsettled transactions as of December 31, 2003.